

DRIVING BEHAVIOR CHANGE Engaging Employees in Environmental Sustainability



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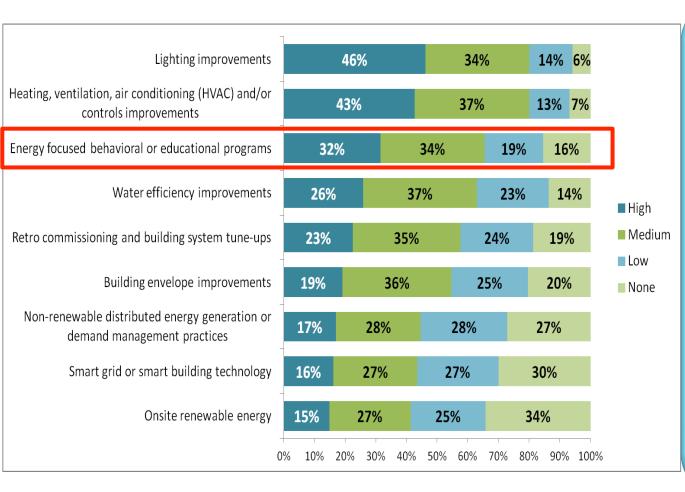


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DRIVING BEHAVIOR CHANGE

Johnson Controls' 2013 *Energy Efficiency Indicator* Survey: Future Energy Investment Plans Show Behavior and Education Programs as Priorities



32% of North American respondents said "Energy focused behavioral or educational programs" are a high investment priority in the next 12 months

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WORKPLACE SUSTAINABILITY: EMPLOYEE ENGAGEMENT

BENEFITS:

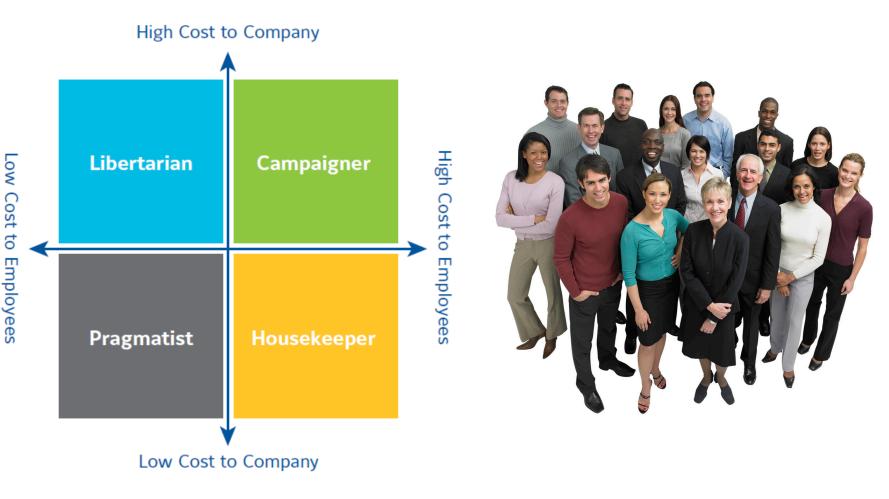
Reduce costs, increase productivity, enhance brand reputation, attract & retain employees, and minimize waste

VALUE :

93% of CEOs see sustainability as important to their company's success

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ORGANIZATIONAL CULTURES RESEARCH



Expectations about the role of the firm vs. the role of the individuals: factoring in employee culture

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FIVE STEPS TO ENGAGING EMPLOYEES

Employee ACCEPTANCE and COMMITMENT are NECESSARY for change to occur

Assess Methods & Actions Create Roadmap Establish Metrics/Goals/Benchmarks Implement & Track Review & Revise

Create AWARENESS, EDUCATE, and ENGAGE Change BEHAVIOR and MINDS

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ENGAGEMENT METHODS

EMPLOYEE ACTIONS



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BEST PRACTICES ENGAGEMENT METHODS









Discounts, Rewards/Recognition, Personal Plans and Pledges

Team Activities Volunteerism, Green Teams and Leaders, Challenges, Fundraising

Communications

Sustainability Website, e-Newsletter, Feedback Surveys, Social Media/Sharing Network

Education

Sustainability/Green Building Tours, Interactive Kiosks and Dashboards, Interactive Gaming, Personal Environmental Footprinting

Training

Energy Efficiency, Water Conservation, Efficient Driving, Transportation Options, Waste Recycling and Material Use



BEST PRACTICES

EMPLOYEE ACTIONS



Paper

Paperless Paychecks, Centralized Printing, Personalized Printing Code, Double-sided Printing

Recycling

Office Products Reuse/Recycling Area, Centralized Waste and Recycling Areas/Containers, Waste Audit , Composting

Food & Drink

Reusable Food and Drink Containers and Utensils, Dishwasher Use, Purified Water, Sustainable and/or Local Food

Energy

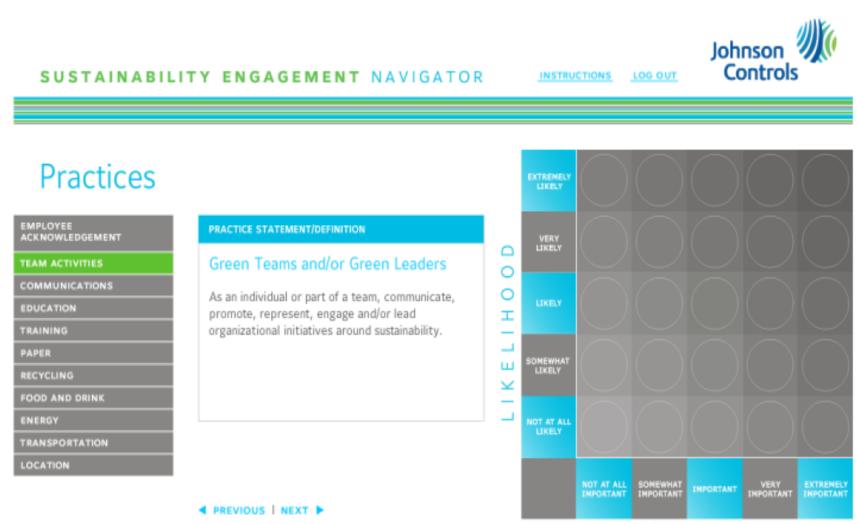
Energy Saving Computer Settings, Personal Area/Office Shut-Down Procedures, Power Strip Use, Light Reduction Program

Transportation Bike-to-Work, Carpooling, Public Transportation



Location Hoteling and Hot Desking, Telecommuting, Virtual Meetings Virtual Meetings





IMPORTANCE

NOT APPLICABLE



9

Progress #

0%

ENGAGEMENT NAVIGATOR

The Navigator ranks Engagement Practices by Importance and Likelihood of Engagement

Navigator results are used to plot a

ROADMAP to SUSTAINABILITY

that accounts for Corporate Culture and sets goals that are Feasible

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