



# → Now or Never? The Importance of Immediate Energy Use Feedback

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Imagine driving on a highway without a speedometer...



Image: BMW

...and only receiving a message a couple of hours later...

...that your household's fleet of vehicles drove at an average speed of 45 mph this morning.

That's roughly the status of what we call "smart metering" these days in the utility sector.

→ Today's smart metering programs provide feedback on *aggregate* household electricity use - and generally on *past* behavior.

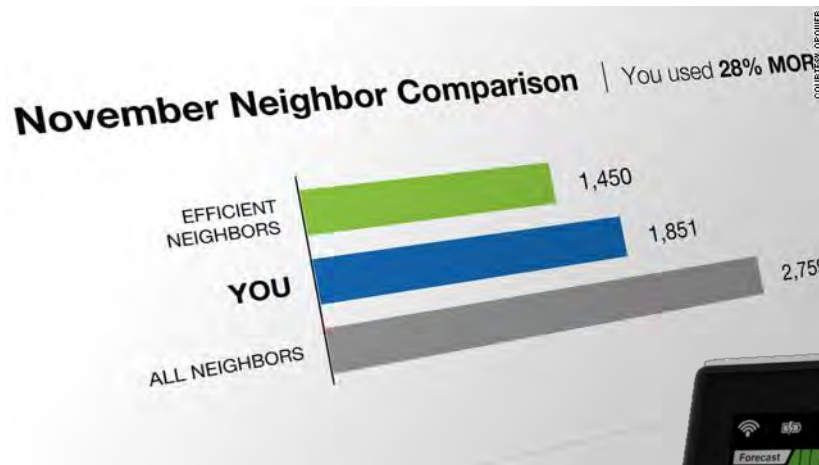


Image: OPower



Image: GE



Image: edmi meters

- How often are web portals and in-home displays really accessed in real time, while people cook, vacuum-clean, etc.?

→ Today's feedback is generally delivered after the behavior has taken place: Individuals can only make resolutions for the future.



- Feedback on **past behavior** create **general awareness** and help individuals to derive **strategies for future conservation behavior**.

- Like New Year's resolutions...

- Can't be do better than that with smart metering?

- Some agreement that feedback should be

- **Specific** (yet how specific?)
  - **Timely** (yet how timely?)
  - **Frequent** (results inconclusive)

- Let's do it!



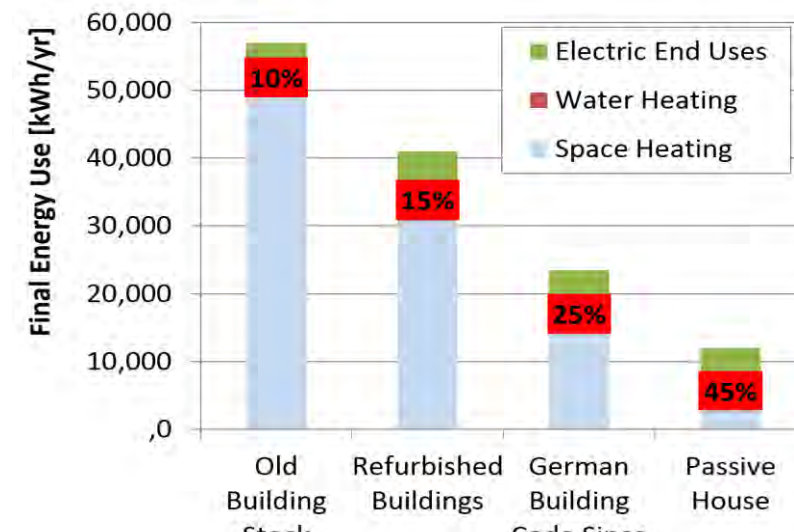
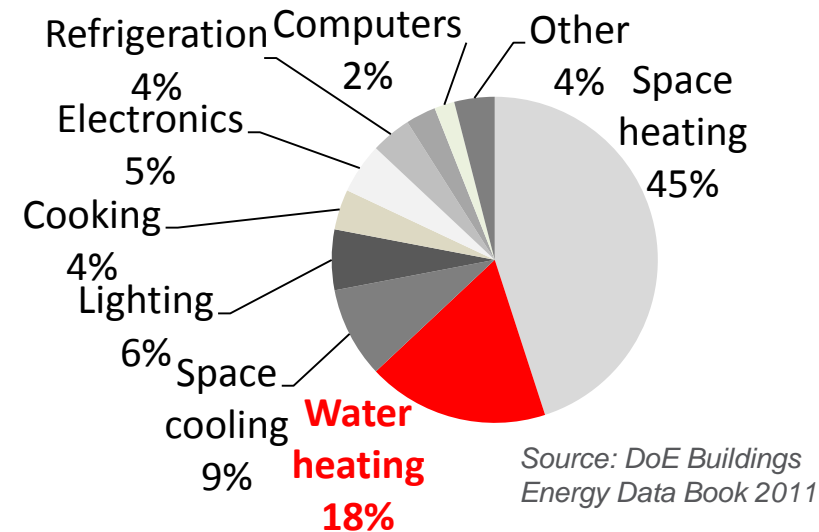


# We provide real-time feedback on a specific, energy-intensive behavior: showering.



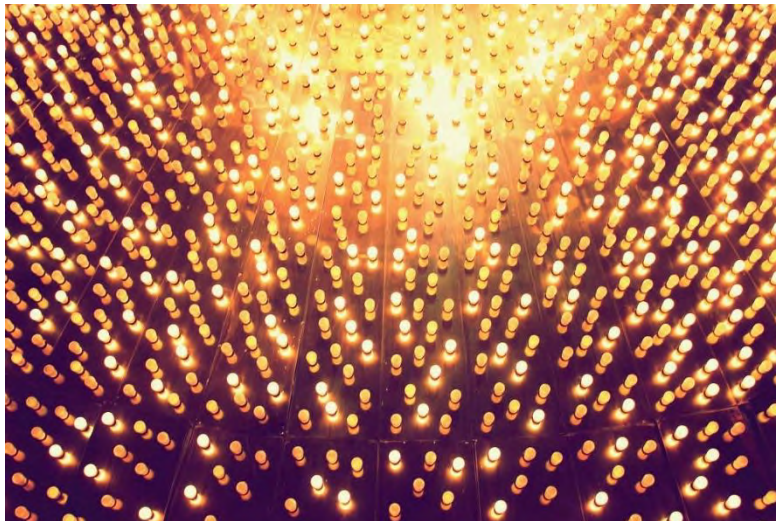
## Why feedback on shower behavior?

- Water heating: 2<sup>nd</sup> largest residential energy end use
- High degree of user control
- Few distractions
- With better insulated houses, the share of water heating will increase considerably





- Average shower lasts 4 minutes
- Requires 2.5 kWh of energy
- Enough to power 2,200 (!) CFLs (17 W) during the same time...





We use amphiro a1 smart shower meters to capture granular data on actual behavior and consumer response to different behavioral interventions.



The **standard amphiro a1 shower meter** displays / stores

- Water consumption
  - Energy consumption
  - Water temperature
  - Energy efficiency class
  - Polar bear animation
- per shower

**Activated automatically** (“data push”)

- No battery – the device harvests energy from the water flow



spinoff ETH Zürich

**First randomized controlled trial with 697 households in Zurich in 2012**

- Survey data (socio-demographics, personality, environmental attitude...)
- Sample had also completed an electricity smart metering study



Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra

Bundesamt für Energie BFE

→ In our 2012 study, the smart shower meter reduced energy use by 22% - yielding a much larger conservation impact than electricity smart metering.



- Average conservation effect of 22% (!)
- Also much larger absolute impact than electricity smart metering study with the same pool of households

Yearly reduction	Electricity smart metering study	Smart shower meter study
Energy – relative consumption change	3.2% of household electricity	22% of shower energy
Yearly energy savings	86 kWh	443 kWh
Yearly CO2 savings	9 kg (US electricity mix: 56 kg)	98 kg (US mix water heating: 190 kg)
Yearly water savings	/	2250 gallons
Yearly cost savings	\$25	\$140

**Factor 5**

**Factor 11**



- **Key learning of our first study:**

**Real-time feedback on a specific behavior can yield a much larger impact than the provision of broader feedback.**

- **Open questions:**

- How essential is the immediacy of feedback?
- To what extent can we transfer this to other behaviors? Or is showering just “different”?
- Can we replicate the effect size elsewhere?
- Role of goals, social norms,...
- Can we replicate the large effect with other samples?

→ **New study** in 2015 in collaboration with **Swiss Mobiliar Insurance** (sustainability employee engagement program)

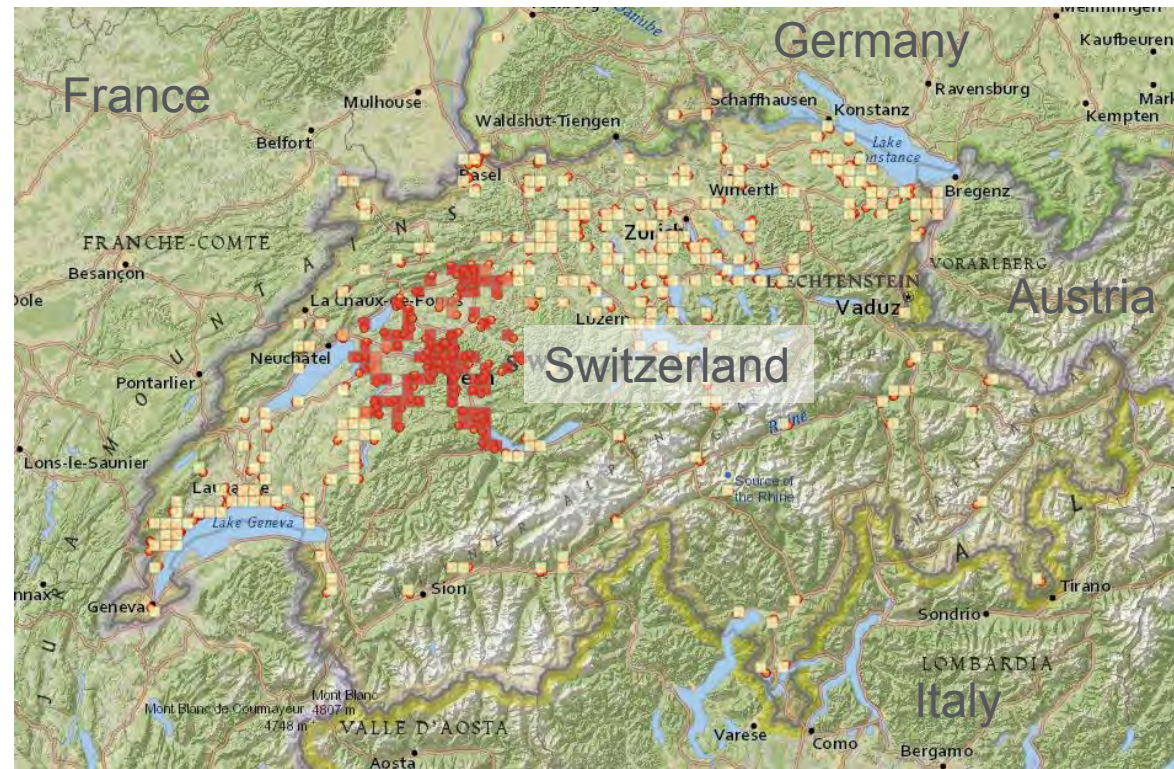




We have recruited 726 households all over Switzerland (employees of Mobiliar insurance and their families).








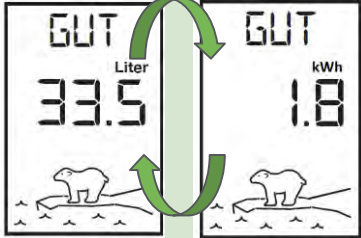


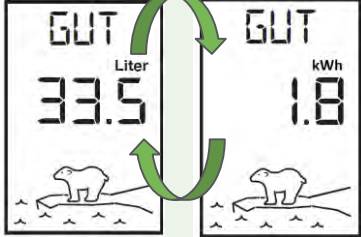



- 726 households recruited all over Switzerland (employees of Mobiliar insurance and their families)
- **Measurement data:**
  - 641 households (89%)
  - 65'140 showers
- **Survey data**
  - Socio-demographics, environmental attitude, personality traits, perception of the device,...





Our research design allows us to differentiate the impact of feedback *during* the behavior and feedback *right after* the behavior.

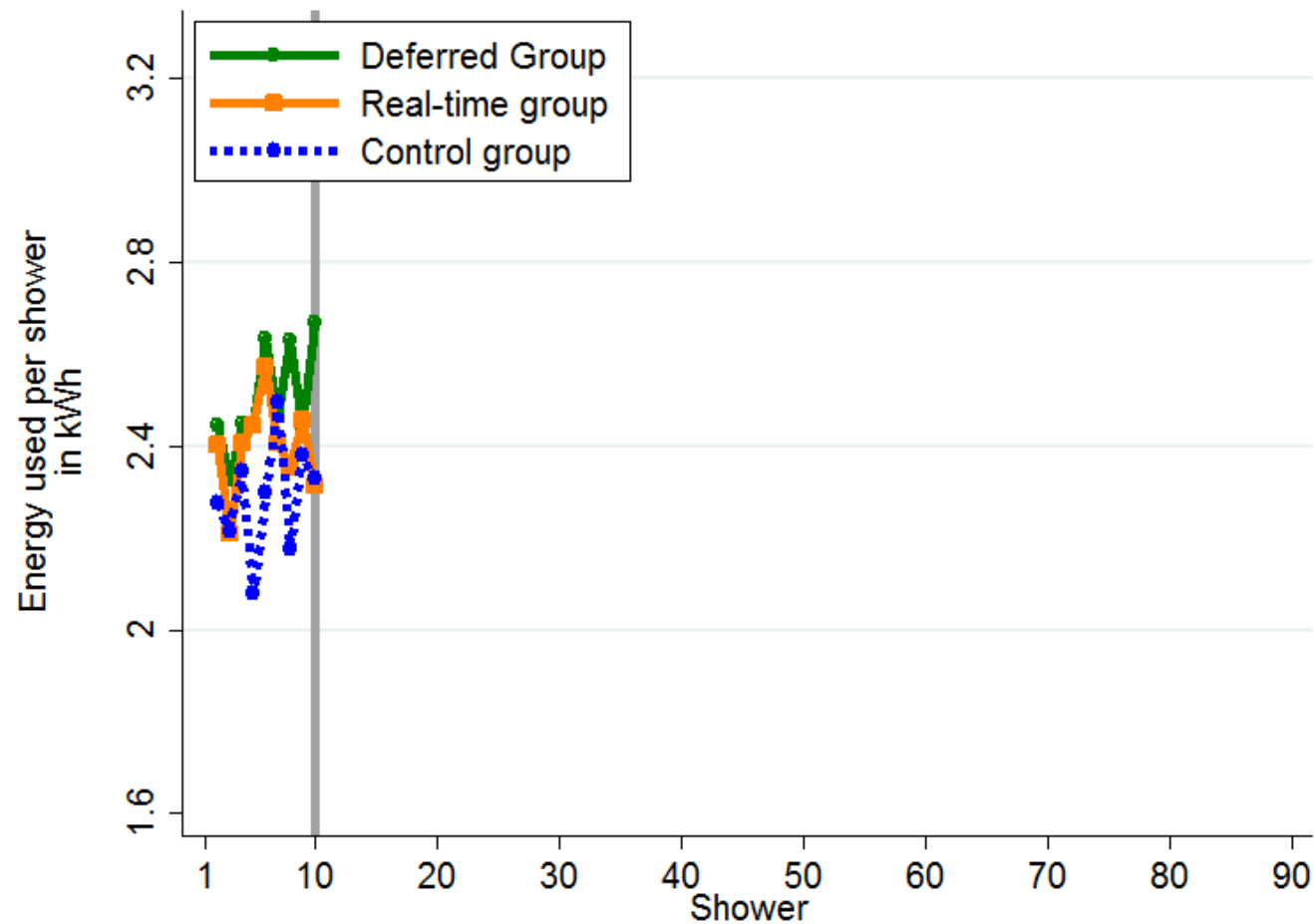


	Base-line (#1-10) 	During shower (#11+) 	After shower (#11+) 
Real-time group			
Deferred feedback group			
Control group			

Note: Still feedback on a **specific** action, given ***almost*** instantly



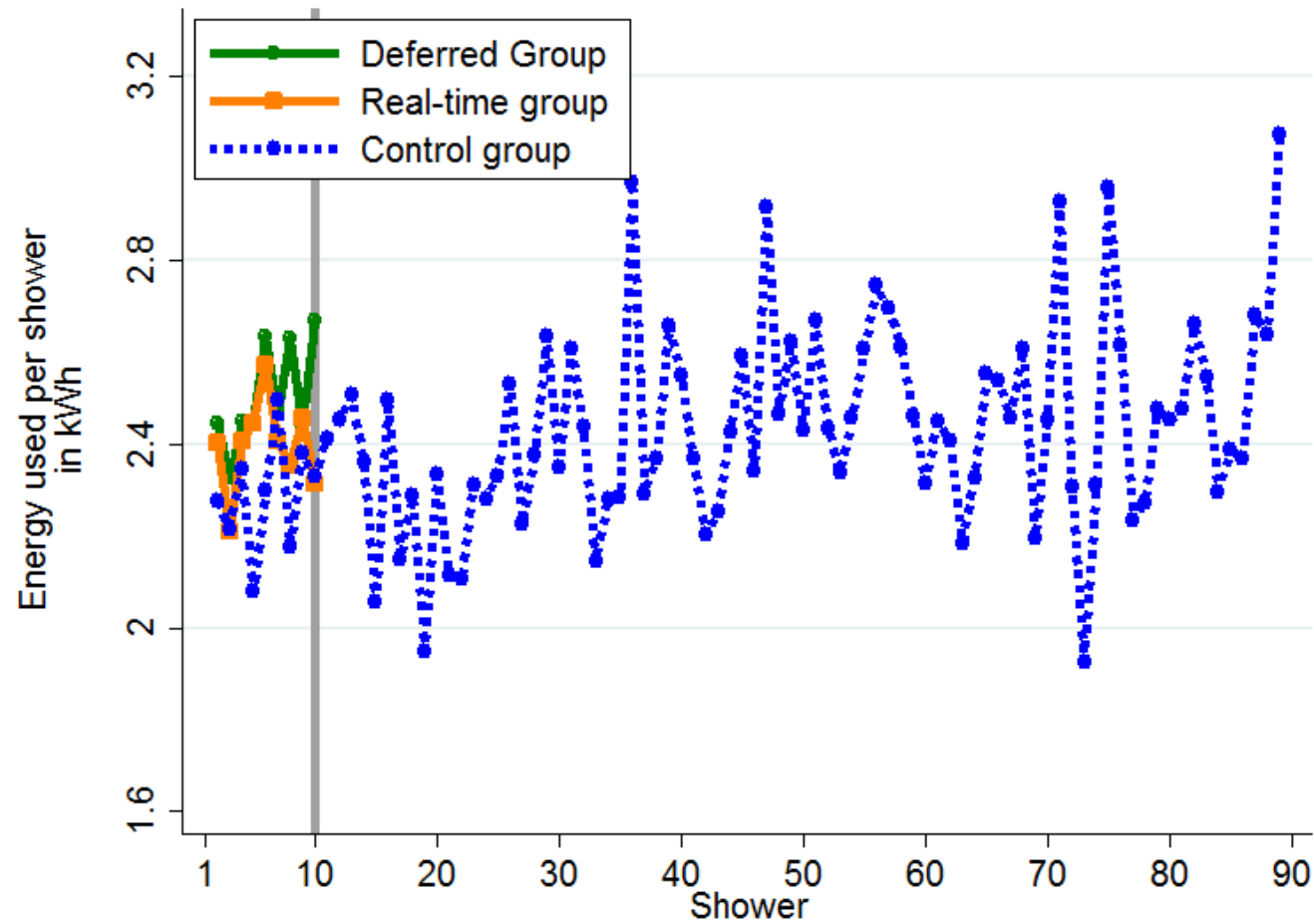
Randomization worked: The three groups use the same amount of energy per shower in the baseline period.





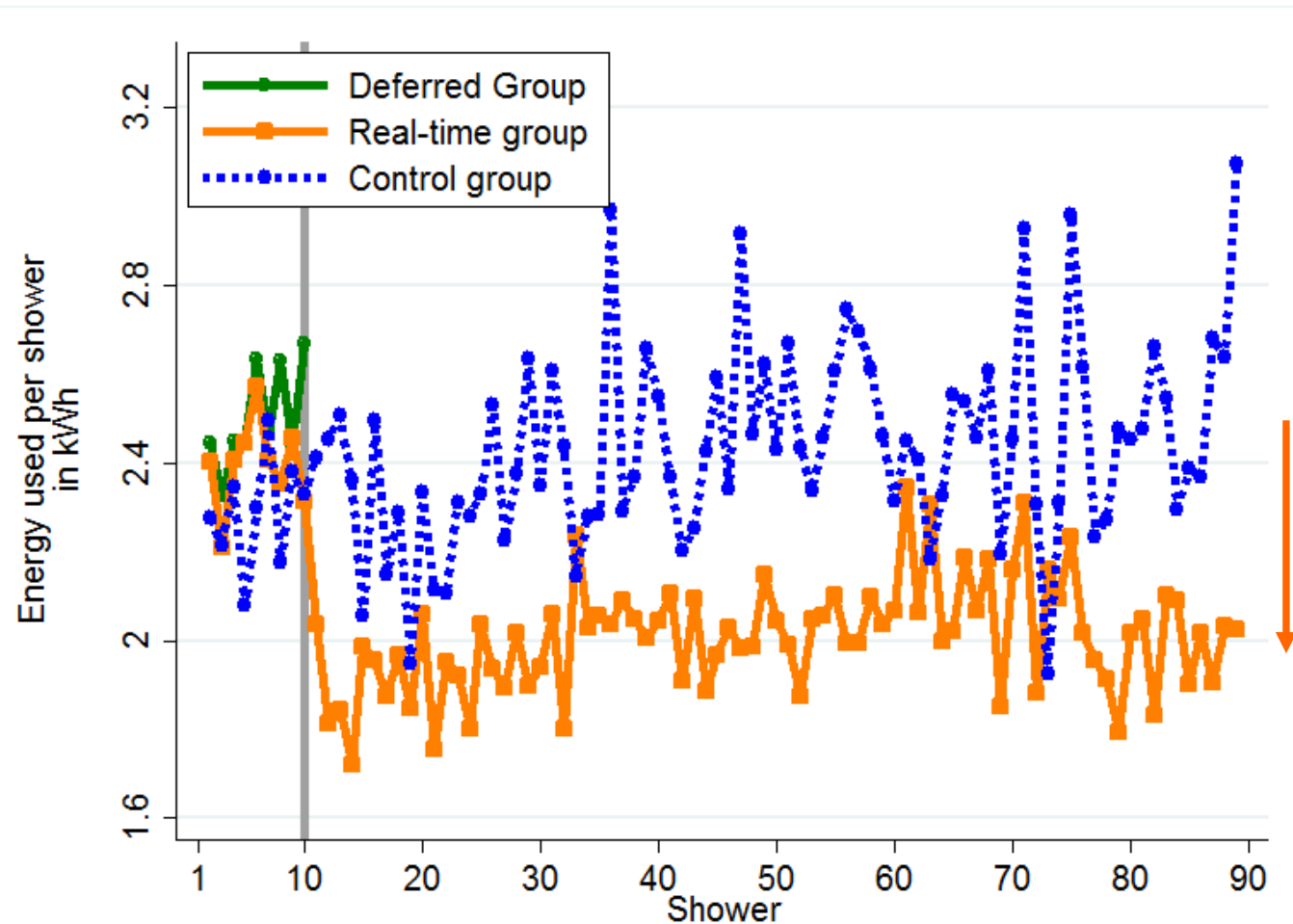


## Control group households slightly increase their consumption.





Again, households in the real-time group reduce their energy use per shower by 22% (difference-in-differences analysis).



Real-time group:  
Energy use: -22%



Bits to Energy Lab

**Sorry, the next two slides are  
not available online.**

→ The effect of behavior-specific real-time feedback is immediate. In both studies, the effect was stable throughout the two-month study duration.



Other results on the impact of behavior-specific real-time feedback:

- Effects are **immediate** (full effect size in first shower with feedback)
- Effects are **stable** throughout the 2-month study
- **No impact** on shower **frequency**
  - Shorter showers are not compensated by more frequent showers
  - No undesirable side effects on cleanliness
- **High-users** reduce their energy consumption most
- Survey data to tweak out **behavioral mechanisms...**





Currently, we have five different amphiro studies with local partner organizations ongoing or completed.



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→ Some impressions from the deployment in Singapore (900 devices)...





# Thank you and contact information



**Thank you very much for your attention!**

**Questions?**

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