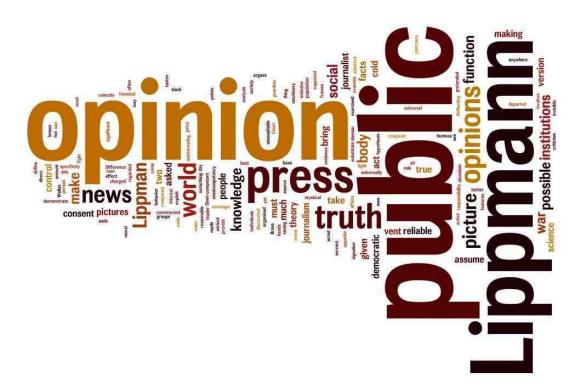
# Shifting the Climate Change Conversation

Sharon Dunwoody

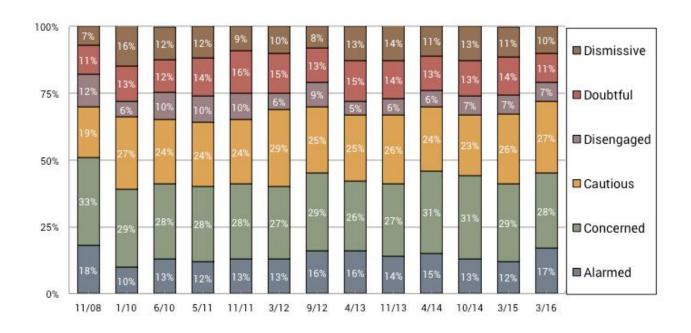
School of Journalism and Mass Communication

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# The weight of public opinion



#### Six Americas Segments, 2008 - 2016



Base: Americans 18+.



Global Warming's Six Americas and the Election, 2016 Roser-Renouf et al Knowledge

 $|Attitude| \rightarrow |Behavior|$ 

Behavior

# Social norms, individual style

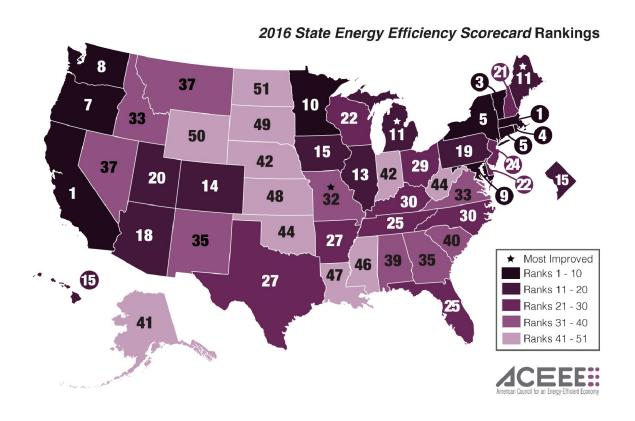




## Social norms, corporate style



## Social norms, state style



# Social norms, country style

