Moving Beyond Traditional Media to Change Behaviors

Kim Burke

BECC 2012



We often take for granted the very things that most deserve our gratitude.

– Cynthia Ozick





Behavioral Program Components

Information provided

Energy saving tips

Prompts

Energy consumption

Comparison to peer group

Alerts

Motivational approaches

Social norms

Pledges / commitment

Contests

Games

Rewards

Community achievement Marketing & outreach

Targeting

Media

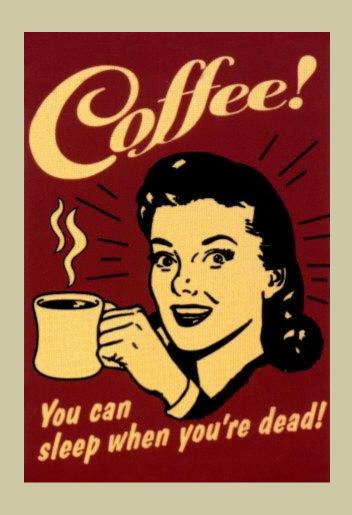
Social networks / Word-of-mouth

Opt-in / Opt-out

Canvassing

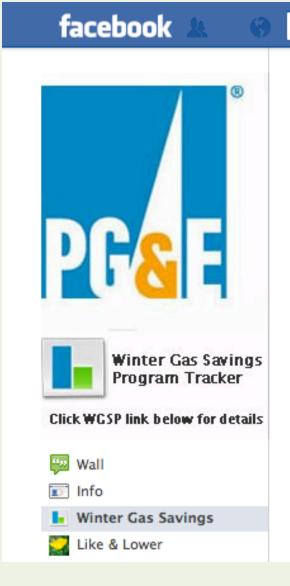
© F Source







PG&E Winter Gas Savings Tracker



Pacific Gas & Electric Company > Winter Gas Savings

Energy/Utility

Search

Winter Gas Savings Tracker: Log In



Now through January 31, when you reduce your gas usage you can save two ways with our Winter Gas Savings program. First, you'll save on your monthly gas costs. Second, you'll get a bonus credit of up to 20% on your PG&E bill.

Our NEW Progress Tracker uses daily SmartMeter™ data to show you how current usage compares to your goal. You can track how you are progressing throughout the Winter Gas Savings season. Sign in below to get started!

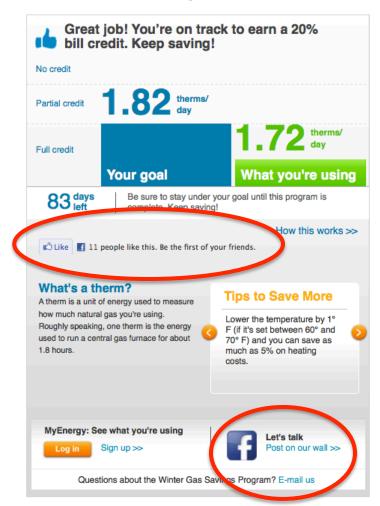
Please enter the first ten digits of the account number and zip code from your energy bill to login.

PG&E Winter Gas Savings Tracker

Winter Gas Savings: Your Progress

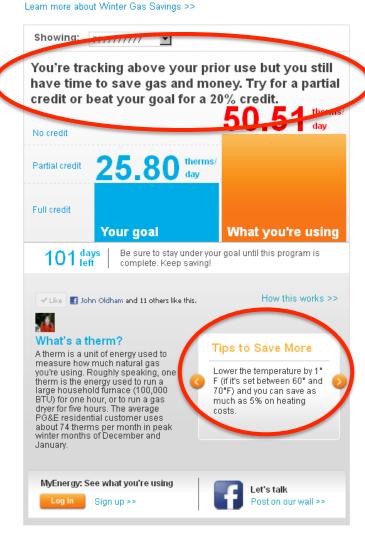
Save 10% from your past winters' gas usage, and get 20% bill credit this winter.

Learn more about Winter Gas Savings >>



Winter Gas Savings: Your Progress

Save 10% from your past winter's gas usage, and get 20% bill credit this winter.



Greater engagement = greater savings

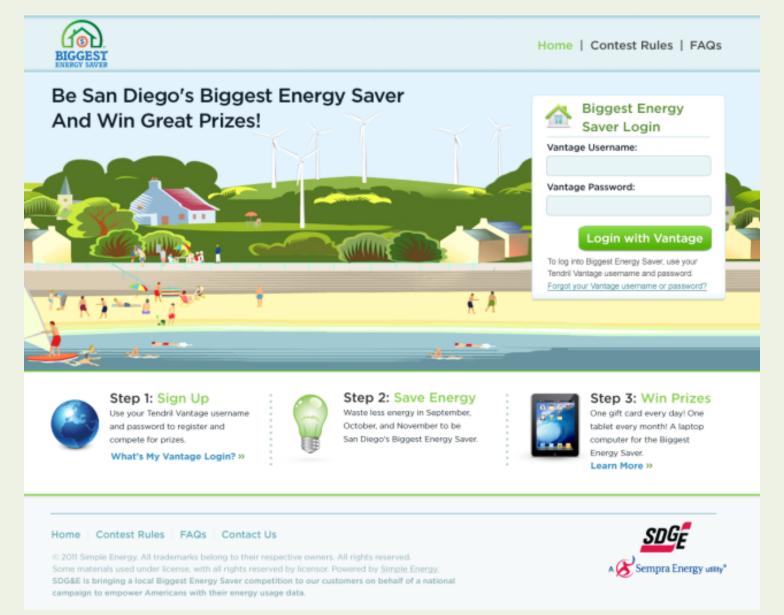
Average therms saved



© E Source [data from PG&E]



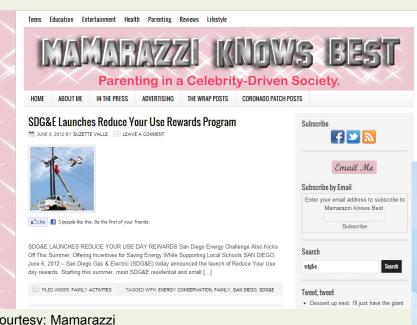
San Diego Biggest Energy Saver



Reduce Your Use and the San Diego Energy Challenge







Courtesy: Mamarazzi

Mommy Bloggers

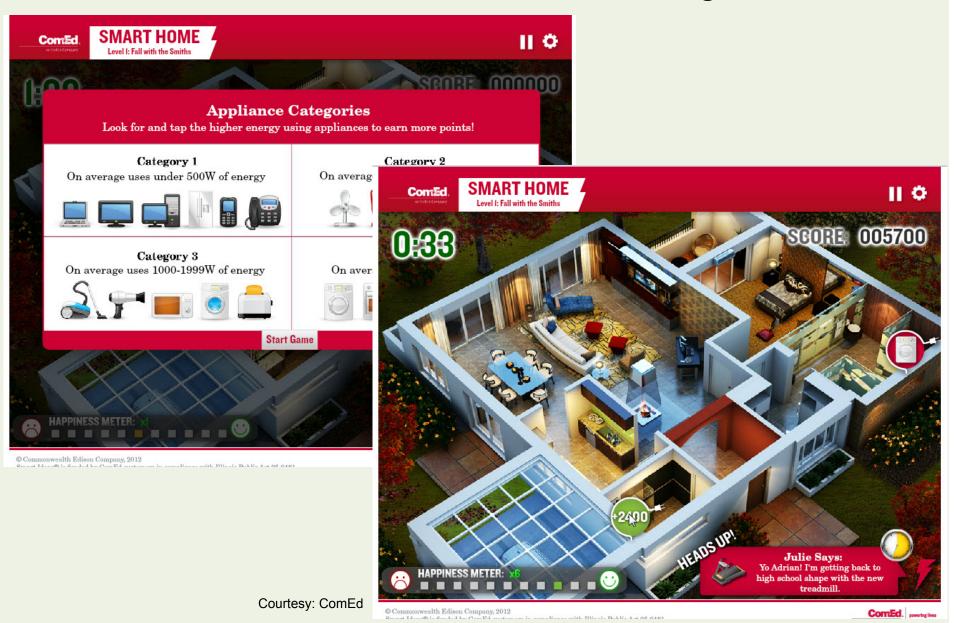


Here in the Eco-Crazy Mom household we are participating in both Reduce Your Use and the San Diego Energy Challenge and loving it! I am absolutely amazed at all of the data, surveys, tips and information available through "My Account", and am still finding new ways to save and reduce our energy use every day. If you are in San Diego, and want to see me on your leader board (and compete, hehe), make sure you are friends with me on Facebook via my personal Facebook page at http://www.facebook.com/TerriBabin.

I personally invite you to join in on the fun, and discover new ways you can reduce your use, earn prizes, and help your local middle school all at the same time!

ComEd Online Games

www.comedgames.com/arcade





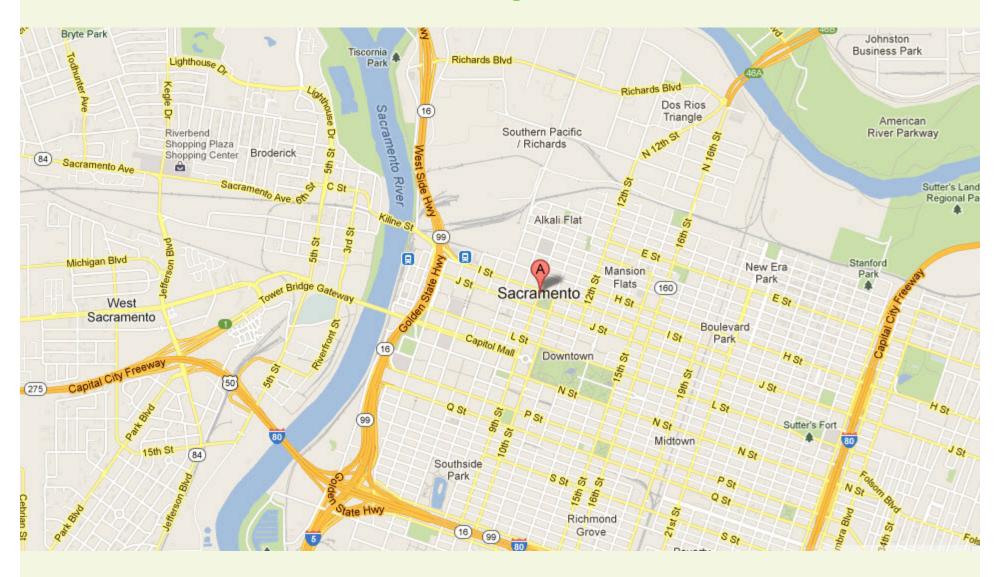
where do we go from here?

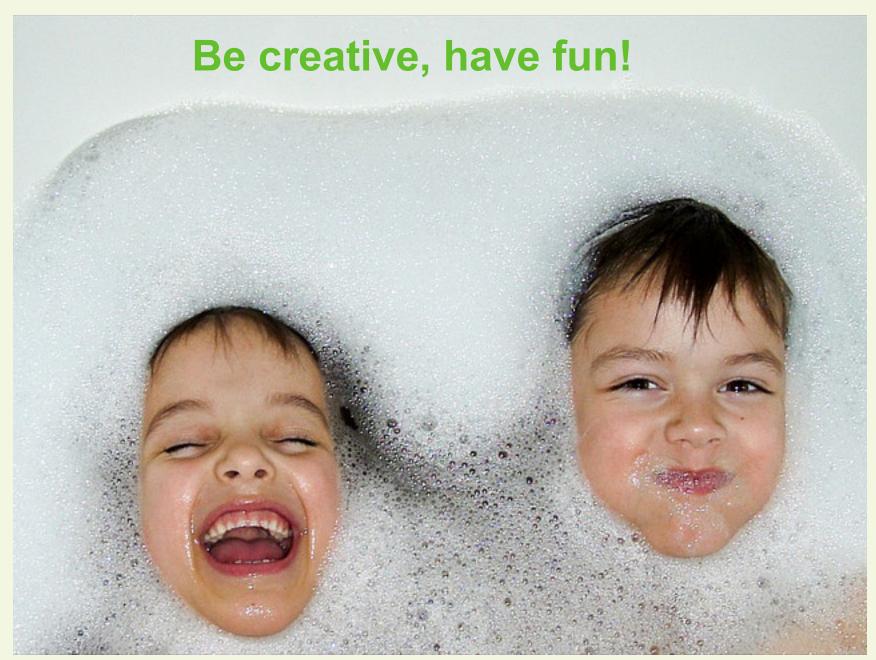
Manage expectations



Courtesy: Dilbert by Scott Adams

Go where your customers are





For More Information

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