





The Californians are Cool Campaign



Chris Jones U.C. Berkeley

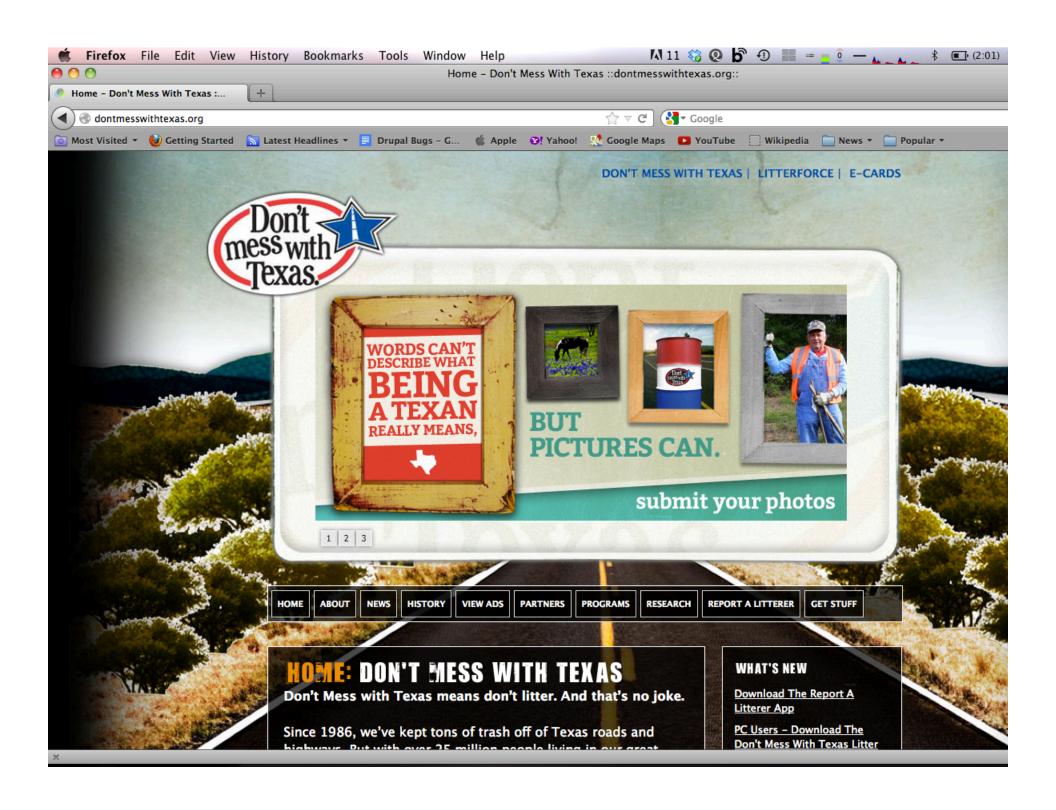
Behavior, Energy & Climate Change Conference 2012

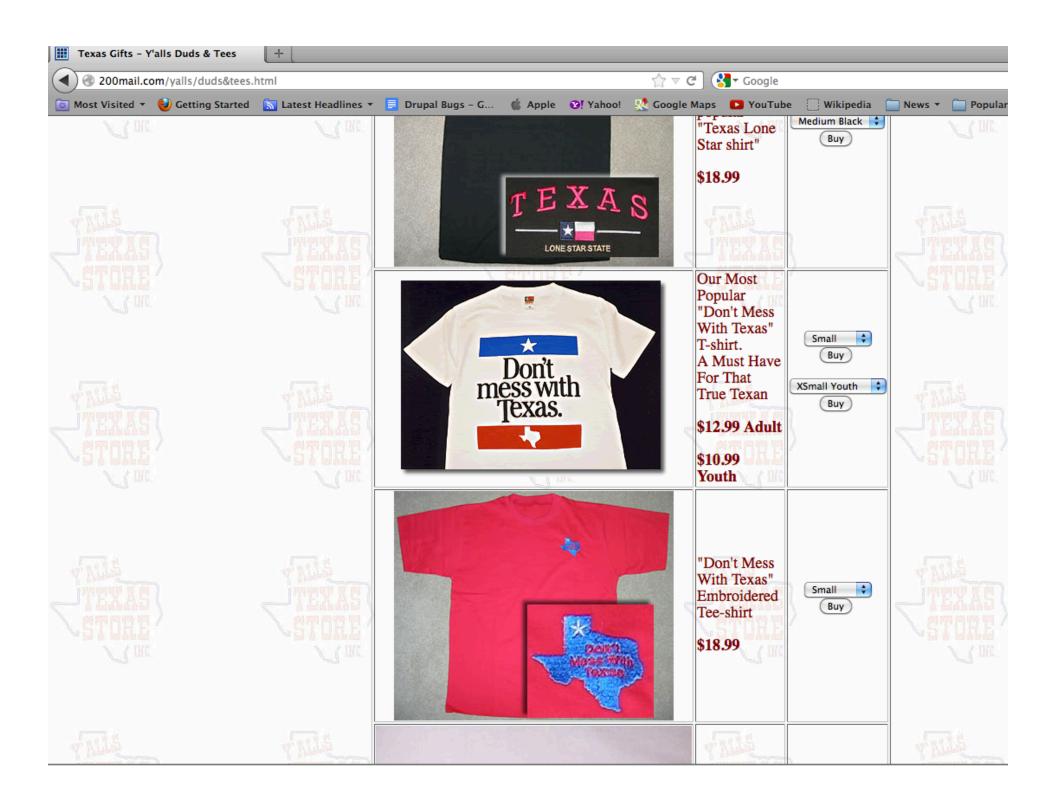






Photo Source: Wikimedia Commons: Anne Ahola Ward





Californians are Cool

What makes you a Cool Californian?

You're not from California, are you?

Cool. Not Cool.



You can help make your city cool, one pound of CO2 at a time. The CoolCalifornia Challenge is a fun, innovative competition between ten California cities to reduce their community-wide carbon footprints and build more vibrant and sustainable communities. Sign up and participate with your friends, colleagues and other cities in California to reduce your impact, help your community, earn points and win prizes.



Join Today!

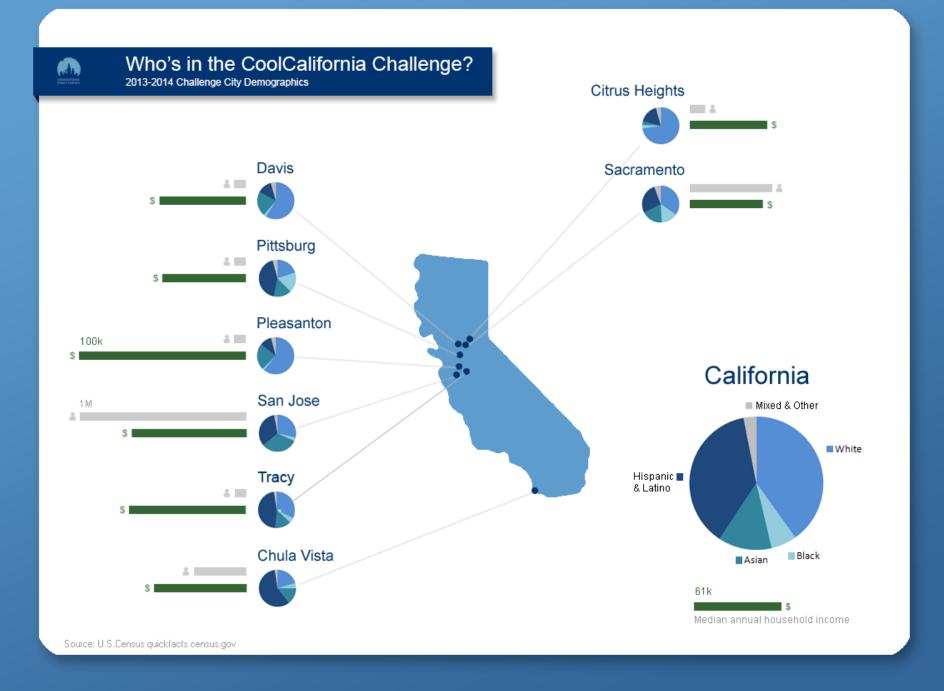
www.coolcalifornia.org/community-challenge



www.facebook.com/CoolCaliforniaChallenge



@CoolCAChallenge





Sign Out and Return to COOLCALIFORNIA.ORG

COOL CA CHALLENGE

RANKINGS

place	city name	points	number of members
1	Davis	558505	355
2	Tracy	456182	372
3	Chula Vista	307953	319
4	Sacramento	258951	289
5	San Jose	211572	327
6	Pleasanton	99083	168
7	Pittsburg	90336	93
8	Citrus Heights	84660	126









How Do Participants Get Points?

Sign Up: 100 points

Upload Photo: 50 points

Report Energy and Transportation

-Beat the benchmark of similar households: 1 point per pound CO₂

-Beat past performance 3x pounds CO₂ reduced

Kudo Points

- Share actions for one time points
- Example: Upload a photo of your household's CFLs for 50 points











CoolCalifornia Challenge Timeline

Competition Kick-off April 1st

Phase I: April-July participants get points for signing up, tracking household energy, tracking transportation and recruiting friends

Cities with most points each month move on to Finalists Round. Other cities continue locally and gear up for next year.



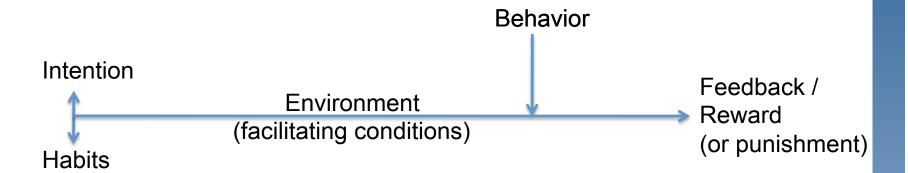
Participants get points for same actions as Phase I but can earn bonus points for other sustainable actions







Community-based Social Marketing Tools



Commitments

Persuasive messaging

Segmentation

Social Context (norms, models, roles)

Perceived Behavioral Control Supportive networks

Make it easy

Make it cheap

Reduce technical barriers

Prompts

Feedback (instantaneous, personalized comparative)

Praise / Recognition

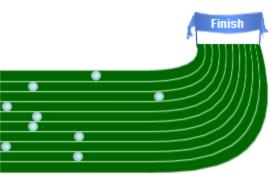
Rewards / Prizes

Punishment?



Ranking

View Detailed Scoreboard



Who We Are



Newsletter Archive

Our Website Follow us on Twitter

Members

353 Households



View All Tracy Groups

Sponsors



Pacific Gas and Electric Company® all recent

members

events

tweet



Anonymous

uploaded an energy bill and earned 20 points.

9 minutes ago



Anonymous

uploaded an energy bill and earned 20 points.

10 minutes ago



Anonymous

reported natural gas and earned 172 points.

13 minutes ago



Anonymous

reported natural gas and earned 19 points.

13 hours ago



Anonymous

reported vehicle mileage and earned 365 points.

25 hours ago



CoolCalifornia.org





Next steps:

Finalist round of the CoolCalifornia Challenge: Peer-to-peer capacity building









A statewide California branding campaign?

Please send me your thoughts

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