

Virtual Poster: What are the Critical Determinants of Pro-Environmental Behavior? (Abigail Bender, VUW)

Notes Accompanying slides

Theory References Slide 1:

1. Fishbein, M., & Ajzen, I. (1977). Belief, attitude, intention, and behavior: An introduction to theory and research. *Philosophy and Rhetoric*, 10(2).
2. Triandis, H. C. (1977). *Interpersonal behavior*. Brooks/Cole Pub. Co.

Theory References Slides 3 and 4:

3. Ajzen, I. (1991). The theory of planned behavior. *Organizational Behavior and Human Decision Processes*, 50(2), 179–211. [https://doi.org/10.1016/0749-5978\(91\)90020-T](https://doi.org/10.1016/0749-5978(91)90020-T)
4. Cialdini, R. B., Reno, R. R., & Kallgren, C. A. (1990). A focus theory of normative conduct: Recycling the concept of norms to reduce littering in public places. *Journal of Personality and Social Psychology*, 58(6), 1015–1026. <https://doi.org/10.1037/0022-3514.58.6.1015>
5. Triandis, H. C. (1977). *Interpersonal behavior*. Brooks/Cole Pub. Co.
6. Stern, P. C. (2000). New Environmental Theories: Toward a Coherent Theory of Environmentally Significant Behavior. *Journal of Social Issues*, 56(3), 407–424. <https://doi.org/10.1111/0022-4537.00175>
7. Higgins, E. T. (1989). Self-Discrepancy Theory: What Patterns of Self-Beliefs Cause People to Suffer? In L. Berkowitz (Ed.), *Advances in Experimental Social Psychology* (Vol. 22, pp. 93–136). Academic Press. [https://doi.org/10.1016/S0065-2601\(08\)60306-8](https://doi.org/10.1016/S0065-2601(08)60306-8)

Notes Slide 5:

* All questionnaire items were coded to ensure comparability between studies. This led to the exclusion of many studies which measured variables in unusual or inappropriate ways, however some heterogeneity necessarily remained even after coding due to the lack of standardised questions for almost all the variables of interest.